BoldSign
By Syncfusion

Launch Your Business with an Affordable, Flexible Electronic Signature Solution

The JamSpot LLC

Introduction:

Eddie Podolsky is the CEO and founder of The JamSpot in Toledo, OH.

Can you tell me a little bit about your business?

My son and I are both musicians and we brainstormed a place where musicians could come to rehearse, create, and collaborate. A musicians' spot for intimate performances where all the gear is provided, all you need to do is show up. So, in March 2024, I started The JamSpot to be just that.

Industry
Rehearsal Space Rental

Product used
BoldSign®

Region
United States

Use case
Get agreements signed before clients arrive on site

Challenge:

Why did you need an eSignature solution, and what challenges were you facing?

I started this new business and was looking for a solution to upload a signable PDF to the internet that people could receive in their email. I needed renters to agree to my terms and conditions prior to coming on-site. The fees for something like this were really high, but then I came across BoldSign by Syncfusion.

How was this impacting your business?

The cost of other solutions would have made it very difficult to turn a profit.

Solution:

What made BoldSign more attractive than other solutions?

The fees were so much more reasonable than other solutions that offered this type of functionality. The BoldSign free plan with up to

25 documents a month really saved me and helped me get my business going.

How did you implement BoldSign?

It is easy to get started—anyone can do it. You just need to send yourself the trial documents that you want others to get. See how it looks when it shows up in your email. See how easy it is for you to navigate it and complete the document yourself. Then on your BoldSign page, you will get your own document back and be able to look at both sides, how to send it, how to receive it as a signer, and then how to get it back as a business. It's that easy.

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> My customers cannot rent my space without filling out my rental agreement. I needed this resource and found a user-friendly, easy-to-use, competitively priced resource, and a company that followed up to make sure I was getting everything I needed. I'm very impressed with BoldSign and highly recommend them to others who need a similar resource.”
>
> – Eddie Podolsky, CEO and Founder of The JamSpot

Results:

What specific features of BoldSign were most helpful in addressing your challenges or helped you achieve your desired results?

The templates feature. I was able to have people add more signers and even provide the option to sign as a guardian or parent if the renter was under 18. Then all the participant signatures are in one document and all the tracking is documented, making it easy to know that all bases are covered.