Real Estate Agencies Close Deals Faster with BoldSign E-Signatures



Introduction

Founded in 2005, Costa Difference Spain Ltd. specializes in mobile home and park sales and handles residential services for a retirement community, Park La Posada.

Challenges

Costa Difference issued physical real estate purchase agreements, which negatively impacted the speed of its closing process. While this workflow did not introduce significant bottlenecks, Founder Stephen Burns questioned its long-term sustainability and began searching for an e-signature solution that could scale with his company.

Solution

Scouring the internet for a cost-effective solution, Stephen found an e-signature platform that offers all the essential features at no cost—BoldSign. “There was a good free version that included sufficient monthly documents for our needs,” he said. “Being a small business, watching costs, it was a great solution.”

Using BoldSign, Stephen now requests signatures electronically, completes contracts automatically, and sends copies to all parties immediately. This enables Costa Difference to facilitate agreements between buyers and sellers easily and close deals quickly. As Stephen explains, “Things were working well before BoldSign, but things are more efficient and faster now. BoldSign has also made the signing process more official and professional.”

Industry
Real Estate

Product used
BoldSign

Region
Spain

Use case
Costa Difference transitioned from using physical real estate purchase agreements to BoldSign e-signatures. This enabled the team to autofill contract information, collect signatures faster, and audit trail signer actions easily.

> “[BoldSign] has made the signing of sales agreements fast, professional, efficient, and official between buyers and sellers. It helps get deals signed and sealed a lot quicker.”
>
> **- Stephen Burns, Founder, Costa Difference Spain Ltd.**

Conclusion

With the BoldSign Essential plan, Costa Difference enhanced the ease, speed, and scalability of its real estate purchase agreement process without taking on additional costs. When asked how he would describe his BoldSign experience to a friend or colleague, Founder Stephen Burns answered with a single word: excellent.

Want to learn more about BoldSign and give the sandbox a try for your startup? Start a **free 30-day trial** today or **request a demo**.