BoldSign
By Syncfusion

Karborea

How Karborea Reduced Contract Delays With Embedded Signing



Introduction

Karborea is a startup in Montreal dedicated to building sustainable, affordable prefabricated houses for the residents of Quebec. They work with clients to customize their models and often deliver a completed home in only a month.

Challenges

When Karborea first started out in 2025, they were getting all their paperwork signed via email, which caused slow contract turnaround times and scattered documents. Tired of chasing down signatures and working around situations where clients didn't have PDF-signing software, cofounder Martin Harrisson searched Google for an alternative. He wanted to embed the e-signature functionality into the company's ERP.

After trying and dismissing three other e-signing platforms, including Docusign and Dropbox, he finally came upon BoldSign. The long trial period with full feature access was attractive, and the platform had an embeddable API.

Solution

Martin signed up for the free trial. "It gave me the time to fully test the whole flow," he said. "Everything was so easy from the start, from the registration to just trying it out."

The hardest part was the integration of the API, but with assistance from the AI, it only took an hour. It was so much easier than it had been with Docusign and the other platforms he'd tried.

Right from the beginning, BoldSign started checking features off of Martin's wishlist. "The UI is just like perfect. Fully bilingual, as well. Because we work in French here, so French is super important for us," he said. "And the UI, from a client's perspective, it's really, really easy for them."

Industry
Construction

Product used
BoldSign

Region
Quebec, Canada

Use case
A construction company saves time on getting contracts signed by integrating the BoldSign SDK.

For the first time, Karborea had the ability to track documents through the signing process and see their statuses in their client portal. “The tracking is absolutely divine. We know where it’s viewed, when it’s signed, and it goes perfectly.”

Martin said that the branding and notification features have been very important to them. He’s also impressed with the speed of the API and its uptime. He finds it hard to believe that Karborea gets all of these features so cheaply.

> “I will recommend, highly recommend [BoldSign], especially for a team that wants the API, embedded signing, inside their own tool without paying the enterprise pricing of the big players.”
>
> **- Martin Harrisson, Cofounder of Karborea**

Conclusion

Martin estimates that BoldSign saves his team six to seven hours a week on paperwork. He intends to integrate the SDK into even more of Karborea’s document workflows in the near future.

If your startup has a lot of contracts to manage and get signed, BoldSign is the best low-cost solution for setting up a smooth process. Test it out for yourself with a **free trial**.