How HappiNest Saves on Electronic Lease Signing with BoldSign



Introduction

HappiNest is an AI platform that automates the leasing process for residential real estate, saving property managers time and money.

Challenges

HappiNest's document signing is 100% electronic. The company previously used Docusign, but the cost was prohibitive for the features that HappiNest actually used. "Our signing needs are not that fancy," said Nipun.

In the search for an affordable alternative, Nipun found that many services advertised as free were not actually free. "They give you a free trial and then they stop," he added. "So I tried like three or four different services before I found BoldSign."

Solution

HappiNest now uses BoldSign for all of its document-signing scenarios, including agreements with vendors, employees, and customers.

"What I like about BoldSign is it has a variety of features that we need," Nipun said, "and it's comparable to some of the bigger names out there."

HappiNest relies on features such as signing order, document replacement, custom fields, and reminders to get documents signed and keep its operations running smoothly.

Industry
Real Estate

Product used
BoldSign®

Region
United States and Canada

Use case
An AI copilot for real estate leasing uses BoldSign to manage lease agreements between property owners and renters.

> “Your product and your pricing speaks for itself.”
>
> **- Nipun Dubey, Cofounder and CEO of HappiNest**

Conclusion

Making the switch to BoldSign gave HappiNest the e-signing features it needed without burdening the company’s budget. See for yourself how BoldSign can save your company money while providing the same features as the biggest eSignature platforms on the market.

Want to learn more about BoldSign and try it out for yourself? Start a **free 30-day trial** or **request a demo** today.