Simplifying Solar contracts workflows with a Reliable E-Signatures



Introduction:

WDC Solar, a minority-owned solar engineering, construction, and procurement (EPC) company in Washington, DC, was founded on the mission of bringing renewable energy to people of all socioeconomic classes. To that end, it started Solar For All, a program that offers free solar energy systems to low-income residents. VP of Business Development Debra Lyles has been with WDC Solar for over a decade, using her deep understanding of renewable energy regulatory policies and strategic business expertise to expand the company's reach.

Challenges:

When your goal is to make renewable energy more accessible, especially to reduce the utility bills of your community, technology needs to be a "partner" on your team, Debra said. In solar EPC companies, customers frequently need to sign contracts and usage agreements to comply with regulatory policies. So, when Debra cycled through various e-signature platforms, it was disappointing to find that they didn't offer as effortless an experience as they claimed.

"Either they were just too complicated, or they didn't do what they promised," Debra said. Thankfully, a friend of hers in the industry suggested WDC Solar try BoldSign®, and she took that recommendation seriously. "And that was my lucky day," Debra confirmed.

Solution:

BoldSign offered all the features Debra could have asked for and more. The ease with which Debra could send, receive, and log signed agreements was just the beginning. Alongside a solid foundation of e-signature security, WDC Solar also gained access to game-changing template options and an uncomplicated dashboard. Signed agreements became as simple as a few clicks. "When I send an agreement or a contract through BoldSign," Debra said, "they get it, and they go ahead and put in their initials, the date, their signature, and it's done."

Industry
Solar

Product used
BoldSign®

Region
United States

Use case
Sending and signing contracts and usage agreements with a truly effortless solution

> “I even recommend it to my customers because I know that they’re also in different businesses that need to get things signed. You would totally be doing a disservice not to try BoldSign.”
>
> - **Debra Lyles, VP of Business Development, WDC Solar**

Results

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If you’re looking for an e-signature platform for your organization, check out **BoldSign**. **Request a demo** or start a free 15-day trial today!