BoldSign
By Syncfusion

Getting Signatures When In-Person Meetings Are Impossible



Introduction

Anthony Zurica founded Zurica Law, a boutique firm offering real estate and child adoption law services in the state of New York, in 2007. With more than 20 years of experience, Anthony has a lot to offer, especially in the field of real estate, law. He handles it all, from multi-family residential spaces to offices and commercial real estate.

Challenge

The COVID-19 pandemic changed a lot of things, and one of the biggest things it changed for Zurica Law was how signatures were acquired. Before COVID, most of the signatures they got were made in person requiring both parties to come into the office for a wet signature. But when you're in lockdown during a pandemic, how do you get every signature you need? Especially when you need a lot of signatures?

"My practice is very transactional," Anthony said. He tried a few e-signature platforms to get contract signatures quickly, but they weren't as efficient as he needed them to be. Some of them still involved more paper signatures than they should have.

Solution

Anthony reached out to some friends and colleagues to see what they were doing to mitigate the problem. One trusted friend mentioned BoldSign®, and Anthony took to the internet to read some reviews. He decided to take a chance and sign up for the trial. Pretty quickly, his everyday practices were transformed.

"Now, with BoldSign," Anthony said, "if I have a document signing, I go to the program, set it up, send it to my clients, and everything's done in five minutes. No scheduling meetings, no coming into the office."

Industry
Childcare

Product used
BoldSign®

Region
United States

Use case
Signing up for BoldSign saved time, letting him send documents and get signatures quickly.

> “Anyone could use BoldSign. My six-year-old daughter could probably do it, you know? So, that, to me, is just a good indicator of a good program where anyone could just log in on day one, and you don't need to have a how-to.”
>
> – Anthony Zurica, Zurica Law

Results

Anthony says that signing up for BoldSign saved a ton of time in his business, making the client experience better, and “BoldSign just does that tenfold.” Now, he can send all the documents he needs to each of his clients and get signatures in minutes—quick, easy, and convenient.

To date, he hasn’t had the need to send in any support ticket requests. “It's just one thing where I don't have to worry about calling tech. I don't have to worry about, you know, sending in a support ticket. It just works.”

When asked if he’d recommend BoldSign, Anthony said, “If any attorneys out there are looking into an e-signature product, they should choose BoldSign, because it just makes my life easier.”

Conclusion

Want to learn more about BoldSign and try it out for yourself? Start a **free 30-day trial** today or **request a demo.**