Feature and price comparison

BoldSign vs PandaDoc

This compares the BoldSign Business plan, our middle tier, against the PandaDoc Business plan, their highest plan with a published price. PandaDoc Enterprise sits above it and is quote only.

BoldSign Business plan

$15

per seat per month, billed annually

PandaDoc Business plan

$49

per seat per month, billed annually

A ten-person team pays $1,800 a year on the BoldSign Business plan against $5,880 on the PandaDoc Business plan, a difference of $4,080.

1. Feature comparison

Most core signing features are the same on both. The difference is what each plan carries at its published price. Single sign-on, custom user roles, HIPAA, data residency and premium support are all included on the BoldSign Business plan, and are an add-on or an Enterprise quote on PandaDoc.

Sending and signing

Feature	BoldSign Business plan	PandaDoc Business plan
Envelopes or documents included	Unlimited	Unlimited
Reusable templates	Unlimited	Unlimited
In-person signing	Yes	Yes
Signing order and workflows	Yes	Yes
Signer file attachments	Yes	Yes
Bulk send	Add-on, $0.25 per envelope	Add-on, rate not published
Bulk links or template links	Add-on, $0.25 per envelope	Not published
Scheduled send	Yes	Not published
Signing groups	Yes	Enterprise only, quoted
Print, sign and upload	Yes	Yes
Delivery by SMS	Add-on, $0.20 per SMS	Annual plans only Not included on Business monthly
Delivery by WhatsApp	Add-on, $0.10 per message	Not published

Document preparation

Feature	BoldSign Business plan	PandaDoc Business plan
Automatic field detection	Yes	Yes
AI-powered field detection	Yes	Yes
AI document search	Yes	Yes
Conditional fields	Yes	Yes
Locked templates	Yes	Add-on

Branding

Feature	BoldSign Business plan	PandaDoc Business plan
Custom branding	Yes	Yes
Number of brands	Unlimited	Not published
Custom email sending domain	Yes	Add-on, price not published
Email content customization	Yes	Yes

Security and compliance

Feature	BoldSign Business plan	PandaDoc Business plan
SOC 2 Type II	Yes	Yes
GDPR	Yes	Yes
eIDAS and ESIGN	Yes	Yes
Audit trail	Yes	Yes
Two-factor authentication	Yes	Yes
HIPAA support	Yes	Enterprise only, then an add-on
Data residency	US, EU, Canada, Australia	Enterprise only, US or EU
IP restrictions	Yes	Not published
Automatic cloud backup	Yes	Add-on
Automatic document deletion	Yes	Not published

Identity verification

Feature	BoldSign Business plan	PandaDoc Business plan
ID verification	Add-on, $2 per verification	Add-on $2 per successful check, in packs of 10 or more
Knowledge-based authentication	Add-on, $1.50 per attempt	Add-on $2 per attempt, in packs of 10 or more
SMS verification	Add-on, $0.20 per SMS	Add-on
Qualified electronic signature	Add-on, $3 per signing attempt	Annual plan only

Administration

Feature	BoldSign Business plan	PandaDoc Business plan
Single sign-on	Yes	Add-on, price not published
Custom user roles	Yes	Enterprise only, quoted
User management	Yes	Yes
Team workspaces	Not published	Add-on
Dedicated account manager	Yes	Conditions apply

Integrations

Feature	BoldSign Business plan	PandaDoc Business plan
HubSpot integration	Yes	Yes
Salesforce integration	Add-on, $10 per user a month Premium: $21 per organization a month	Add-on, price not published

Feature	BoldSign Business plan	PandaDoc Business plan
Zapier integration	Enterprise API plan	Yes
Xero integration	Add-on, $5 per organization a month	Not published
Power Automate integration	Enterprise API plan	Not published

Support

Feature	BoldSign Business plan	PandaDoc Business plan
Chat support	Yes	Yes
Email and web ticket support	Yes	Yes
Premium customer support	Included	Add-on, on all four plans

API

Feature	BoldSign Business plan	PandaDoc Business plan
Price	$30 a month, 40 envelopes	$40 a month, 40 documents
Rate beyond the allowance	$0.75 per envelope	Not published
Free sandbox	Yes	Yes
Embedded sending and signing	Yes	Yes
Webhooks	Yes	Yes
Unlimited sender identities	Yes	Not published
Send on behalf without an account	Yes	Not published
MCP AI assistant	Yes	Yes

Not published means the capability does not appear on that vendor's public materials, which is not the same as it being unavailable. Read from both vendors' published pages and help centres on 24 August 2026.

2. What it costs as your team grows

BoldSign Business plan against PandaDoc Business plan, a year of seats.

Team size	BoldSign	PandaDoc	What you save with BoldSign
10 seats	$1,800	$5,880	$4,080
25 seats	$4,500	$14,700	$10,200
50 seats	$9,000	$29,400	$20,400
100 seats	$18,000	$58,800	$40,800

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